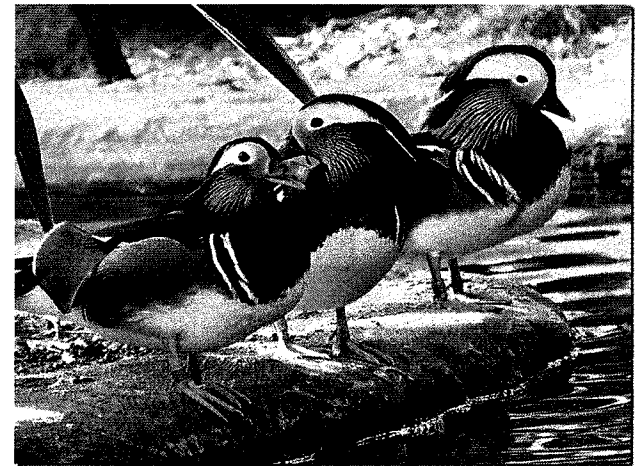


Department of Enterprise Services (DES)

FY 2016 Operating & CIP Budget March 12, 2015

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Department of Enterprise Services Overview

- Administration
 - Concessions Management
- Auditoriums
 - Blaisdell Center (Arena, Concert Hall and Exhibition Hall)
 - Waikiki Shell
 - Customer Services Division and Building Services Division
- Honolulu Zoo
- Golf Courses
 - 6 municipal courses (Ala Wai, Pali, Makalena, Ewa Villages, West Loch, Kahuku)

DES FY2016 Operating Budget

Revenues (by Program)

| | Appropriated FY2015 | Estimated FY2016 | \$ Change | % Change |
|--|--------------------------------|-----------------------------|------------------|-----------------|
| Administration/ Concessions | 2,580,100 | 3,611,550 | 1,031,450 | 39.98% |
| Auditoriums | 6,364,100 | 6,486,550 | 122,450 | 1.92% |
| Honolulu Zoo | 5,132,120 | 4,690,000 | (442,120) | (8.61)% |
| Golf Courses | 10,068,908 | 9,445,321 | (623,587) | (6.19)% |
| Total Revenues | 24,145,228 | 24,233,421 | 88,193 | 0.37% |

DES FY2016 Operating Budget

DES Expenditures (by Character)

| | FY2015 | FY2016 | \$ Change | % Change |
|--|-------------------|-------------------|------------------|------------------|
| Positions | 303.43 FTE | 305.46 FTE | 2.03 | 0.67% |
| Salaries | 12,472,907 | 12,263,670 | (209,237) | (1.68)% |
| Current Expenses | 9,852,401 | 9,822,950 | (29,451) | (0.30)% |
| Current Expenses- Equipment | 45,000 | 724,600 | 679,600 | 1,510.22% |
| Total Expenditures | 22,325,308 | 22,811,220 | 485,912 | 2.18% |

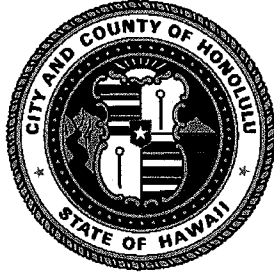
DES Attendance

| Golf Courses | | | | |
|----------------------|----------------|----------------|-----------------|----------------|
| | EST FY2015 | EST FY2016 | Change | % Change |
| Rounds Played | 440,584 | 400,029 | (40,555) | (9.20)% |
| | | | | |
| Auditoriums | | | | |
| | EST FY2015 | EST FY2016 | Change | % Change |
| Attendance | 825,000 | 825,000 | 0 | 0.00% |
| | | | | |
| Honolulu Zoo | | | | |
| | EST FY2015 | EST FY2016 | Change | % Change |
| Attendance | 663,812 | 606,566 | (57,246) | (8.62)% |

Subsidized Funded Vacancies

Budgeted in Provisional for Vacant Positions

| (Department) | |
|--|-----------|
| General/Highway/Subsidized Funded Vacancies | |
| (Budgeted in Provision for Vacant Positions) | |
| | Positions |
| Vacant Positions as of 2/2/2015* | 32 |
| Disposition of funded vacancies: | |
| To be filled before July 1, 2015 | 20 |
| To be filled in FY 2016 | 5 |
| <i>*Reflects the deletion of 32.0 deactivated positions.</i> | |



Department of Enterprise Services (DES)

**FY 2016 CIP Budget
3 Projects - \$1,000,000**

| | |
|---|----------------|
| Auditoriums (Blaisdell Center/Waikiki Shell) | \$350 |
| Golf Courses | \$150 |
| Honolulu Zoo | \$500 |
| Total | \$1,000 |

Special Recreation Facilities

Blaisdell Center



| | P | D | C | I | E | Total |
|------------------------------------|---|----|-----|---|---|-------|
| Enterprise Facilities Improvements | 5 | 35 | 300 | 5 | 5 | 350 |

Special Recreation Facilities

Golf Courses



| | P | D | C | I | E | Total |
|---------------------------------|----------|----------|------------|----------|----------|--------------|
| Golf Course Improvements | 5 | 5 | 130 | 5 | 5 | 150 |

Special Recreation Facilities

Honolulu Zoo



| | P | D | C | I | E | Total |
|---------------------------|---|----|-----|---|----|-------|
| Honolulu Zoo Improvements | 5 | 25 | 410 | 5 | 55 | 500 |

Mahalo for your attention

